
Evaluation Instrument 18-1**Posttest on Decision Making**

Circle either T (true) or F (false):

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|---|---|-----------------------------------------------------------------------------------------------------------------------------------------|
| T | F | 1. We all make hundreds of decisions every day. |
| T | F | 2. All decisions are made in an essentially similar pattern. |
| T | F | 3. The first step in decision making is to determine if one is really needed. |
| T | F | 4. Deadlines are an influence on a decision's importance. |
| T | F | 5. Decisions that can be changed later are often less critical. |
| T | F | 6. Technological capability is an example of a limitation in decision making. |
| T | F | 7. Most of us are born with more creativity than we use. |
| T | F | 8. Being stuck in a rut is an example of an emotional block. |
| T | F | 9. We can improve our creativity with practice. |
| T | F | 10. Choices should be evaluated as they appear. |
| T | F | 11. Decision making applies to all phases of management or supervision. |
| T | F | 12. Checklists and catalogs can be idea-generating tools. |
| T | F | 13. Intuition is more important than rational thought in the early stages of decision making. |
| T | F | 14. Limits should be established early in the decision-making process. |
| T | F | 15. Tolerance for risk influences individual decision making. |
| T | F | 16. Listing possible sources of information, then trying to determine which is most important, is a simplified form of Pareto analysis. |
| T | F | 17. A decision matrix can be used to aid almost any decision. |
| T | F | 18. It is better to present ideas to individuals than to groups. |
| T | F | 19. Brainstorming can be done by any individual to help make decisions. |
| T | F | 20. "Framing" the decision properly is helpful but not essential. |

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Evaluation Instrument 18-1, continued***Posttest on Decision Making***

Posttest Answers: 1 T; 2 T; 3 T; 4 F (may be urgent but not important); 5 T; 6 T; 7 T; 8 T; 9 T; 10 F; 11 T; 12 T; 13 T; 14 T (but only limited limits); 15 T; 16 T; 17 T; 18 T (usually); 19 F; 20 F (it is essential).